



PLANET Technology Corporation Investor Conference

Stock code: 6263

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Agenda

- **Company Overview**
- **Product Innovations**
- **2022 Q1-Q3 Business Performance**
- **Corporate Sustainability**
- **Future Business Strategies**
- **Awards and Recognition**



Company Overview



PLANET Technology

A Global Leading Brand in Network Infrastructure Solutions

**Established
in 1993**

**Publicly listed
in TPEX in 2003**
(Stock code: 6263)

**Capital
NT\$625 Million**

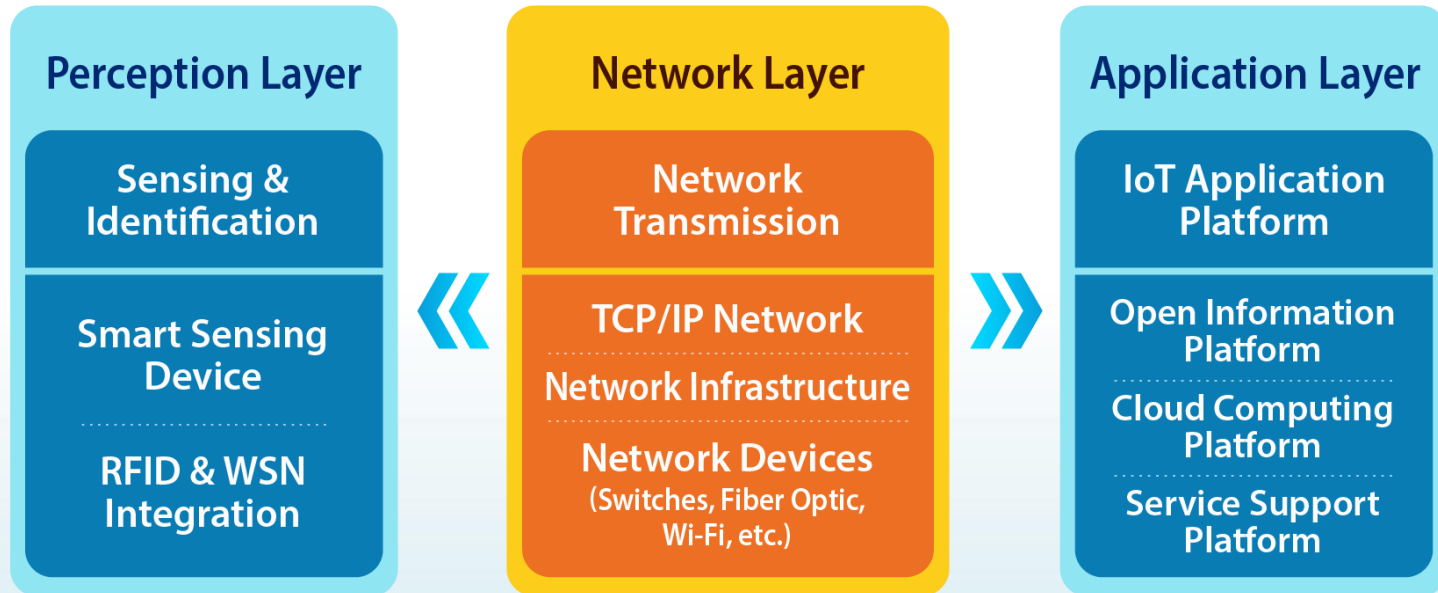
**Concrete R&D
Capability;
Made in Taiwan**

**Distribution
Channels in
More Than 140
Countries**

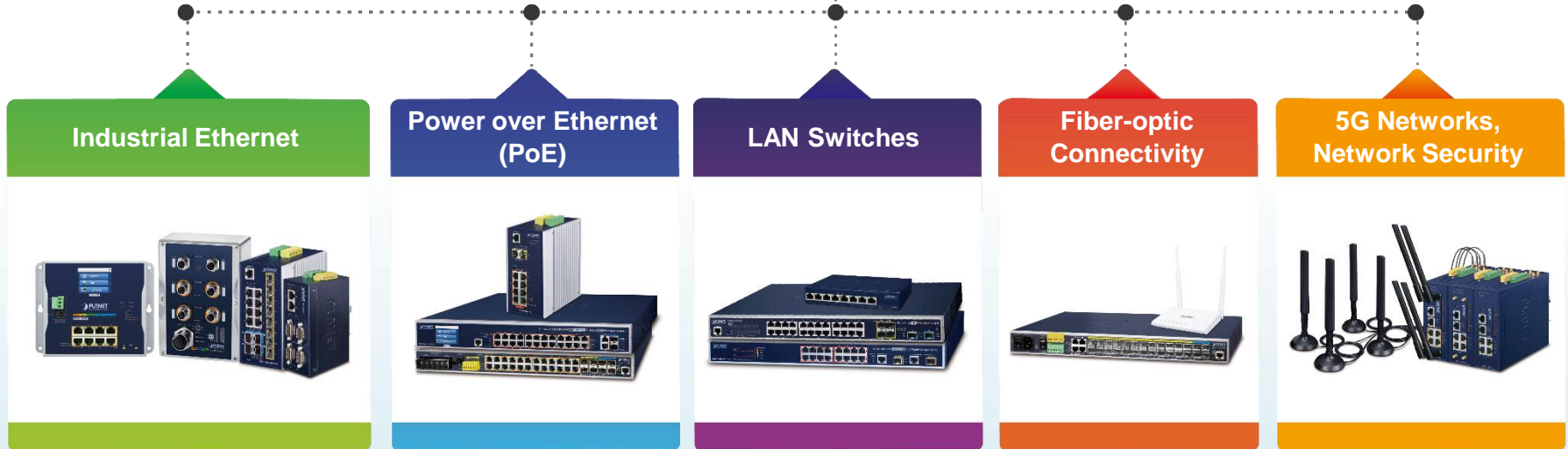
**Committed to
ESG Practices
and
Sustainability**

Brand Positioning of PLANET

A global professional provider of Network Transmission Equipment



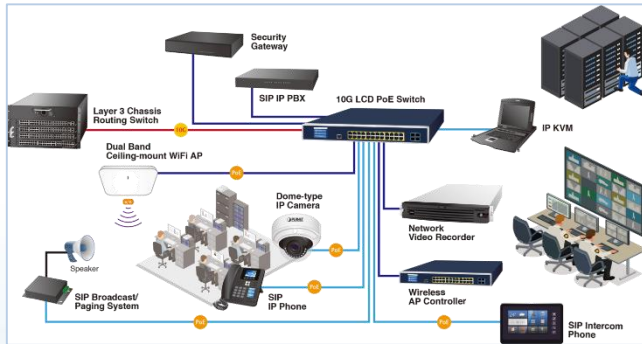
Comprehensive IP-based Networking Infrastructure Solution



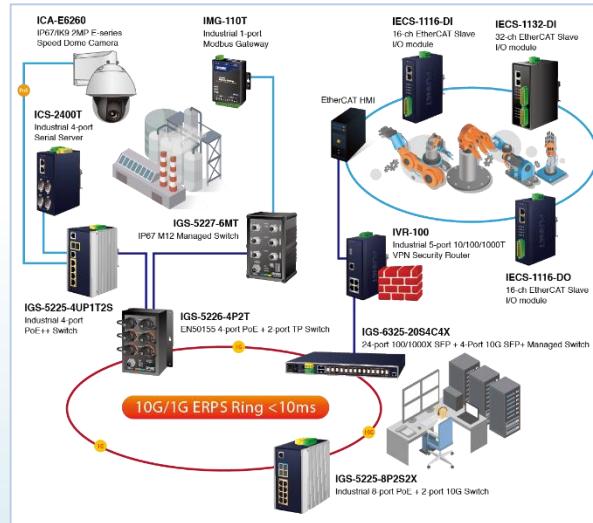
IoT, IIoT, IoV & AIoT Applications

PLANET comprehensive IP-based networking products and solutions facilitate smart networks in every sector.

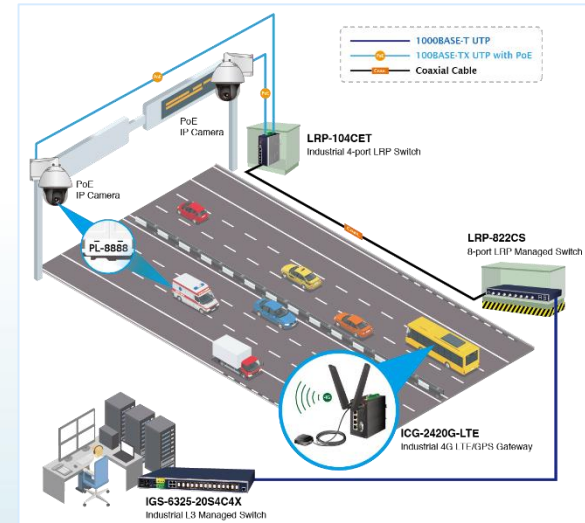
Smart Networking



Industrial Automation



Intelligent Transportation System



Product Innovations

Universal Network Management Central Controller

- **Cross-domain central network management**
- **Central management of data transmission and PoE power consumption for more than 100,000 network devices**
- **Intuitive and user-friendly graphic dashboard**
- **Auto discovery of network devices and easy monitoring via the topology view**
- **Automated M2M power saving management**
- **Perfect for large enterprises and multi-national networks**

Universal Network Management with
Centralized Control of up to **102,400 Nodes**

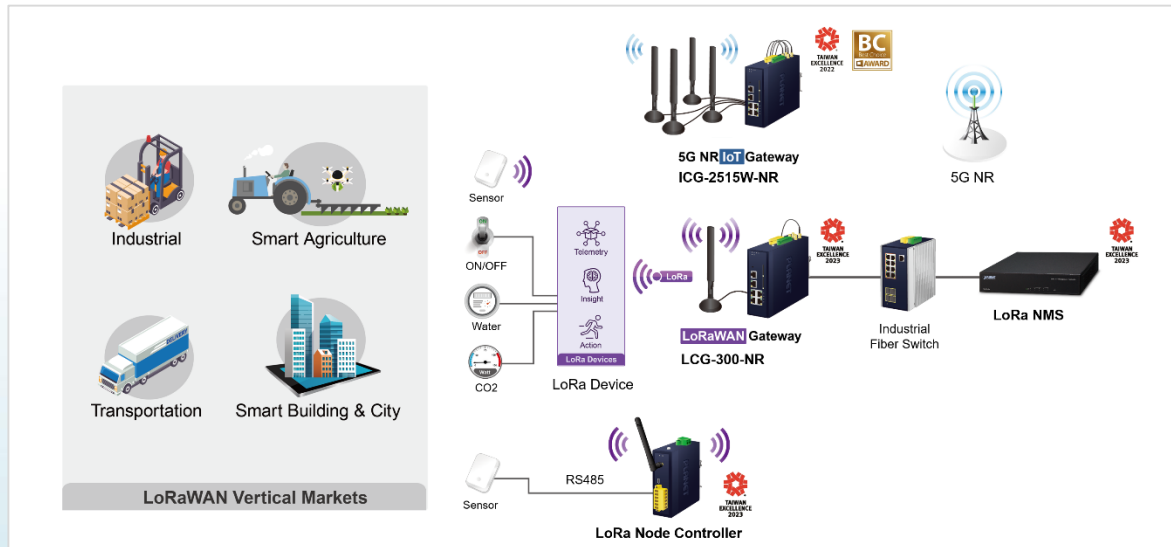
TAIWAN EXCELLENCE 2023

PLANET
Universal Network Management Central Controller

Interactive Dashboard | Top 10 Events | Cross-domain | Topology/Map | Statistic Mgmt | Event Report

AIoT Applications

- **LoRaWAN IoT solution** facilitates cloud-based intelligent network deployment
- **Transmit data over a long distance of 20km with low power consumption**
- **Integrates 5G NR, fiber-optic, and wired and wireless connectivity** for flexible deployment of smart networks
- **Centralized management with Cybersecurity** and data encryption

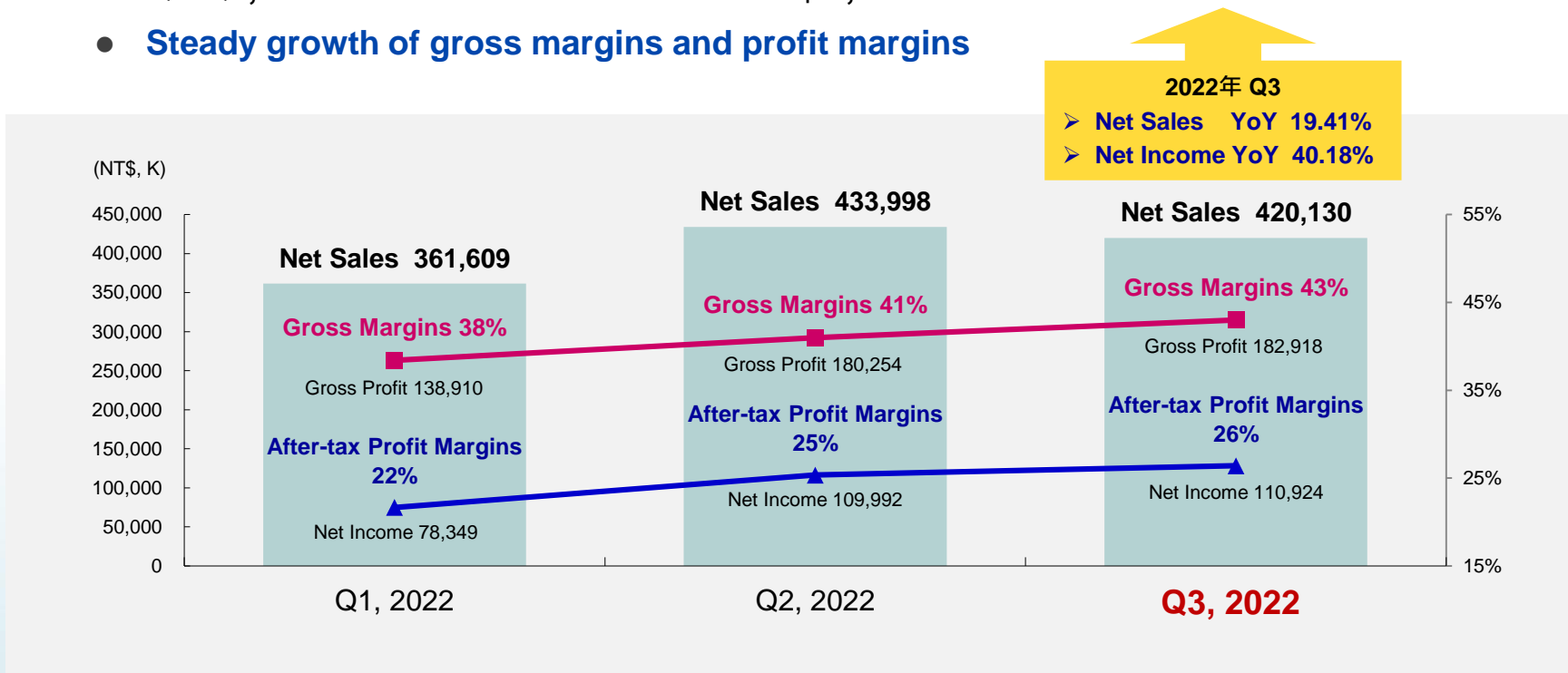


2021 Q1 – Q3 Business Performance

Quarterly Financial Results

Q1 - Q3, 2022

- Q1-Q3, 2022 Consolidated Revenues: NT\$ 1,216 million
- Steady growth of gross margins and profit margins



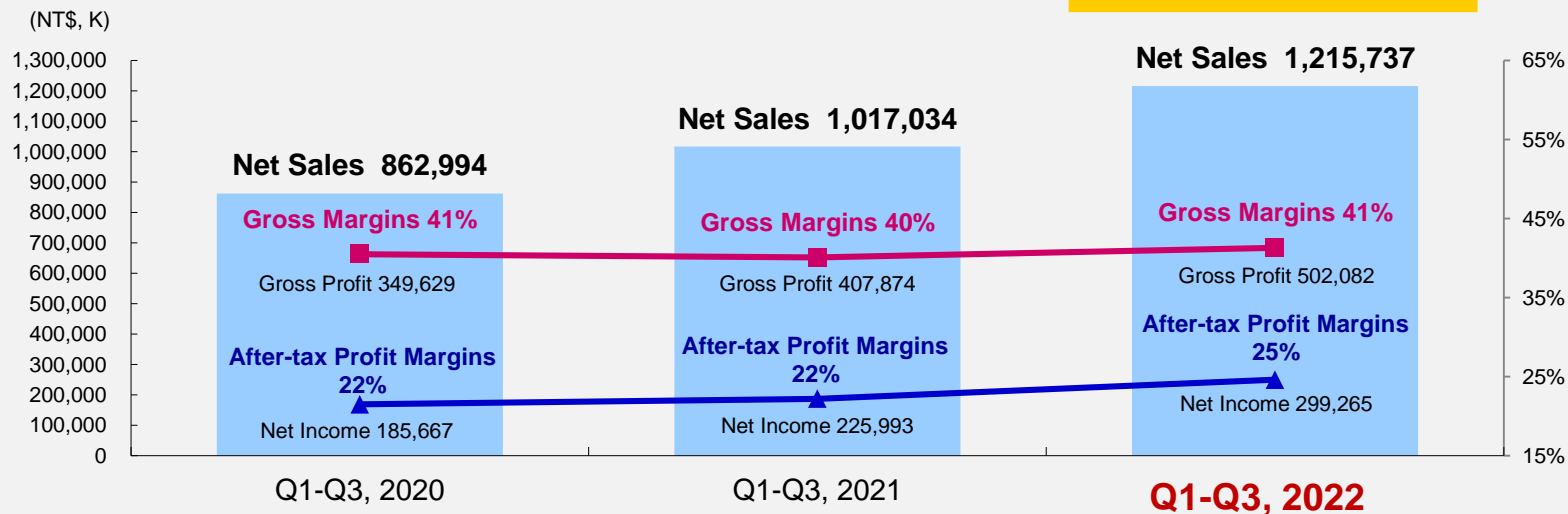
Consolidated Financial Results

Q1 - Q3, 2020 - 2022

- **Steady growth of net sales, gross profit, and net income**

Q1-Q3, 2022

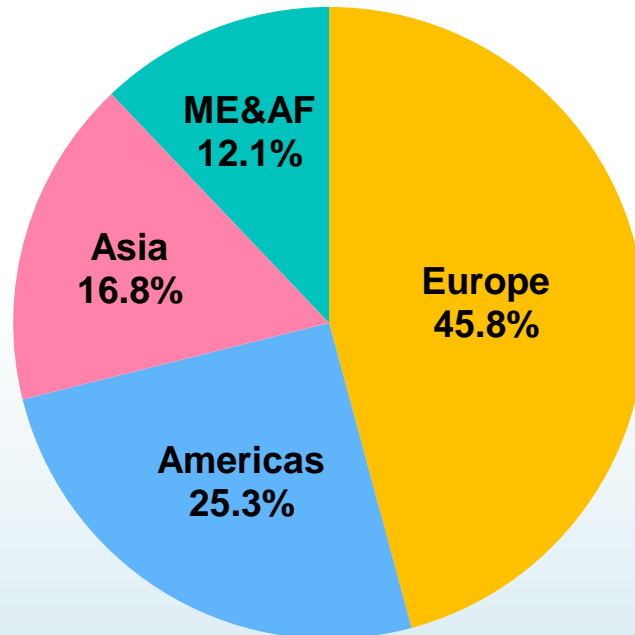
- **Net Sales YoY 19.54%**
- **Net Income YoY 32.42%**



Revenues Classified by Area

Q1 - Q3, 2022

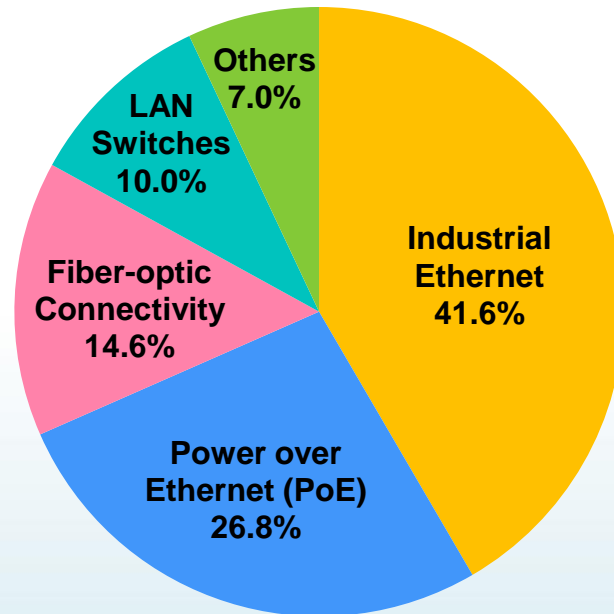
- Q1-Q3, 2022 Consolidated Revenues: NT\$ 1,216 million



Revenues Classified by Product

Q1 - Q3, 2022

- Q1-Q3, 2022 Consolidated Revenues: NT\$ 1,216 million



Remarks: "Others" include Network Management System, Wireless LANs, Network Security, Broadband Communication, VoIP, IP Surveillance, Network Peripherals.

Key Financial Ratios

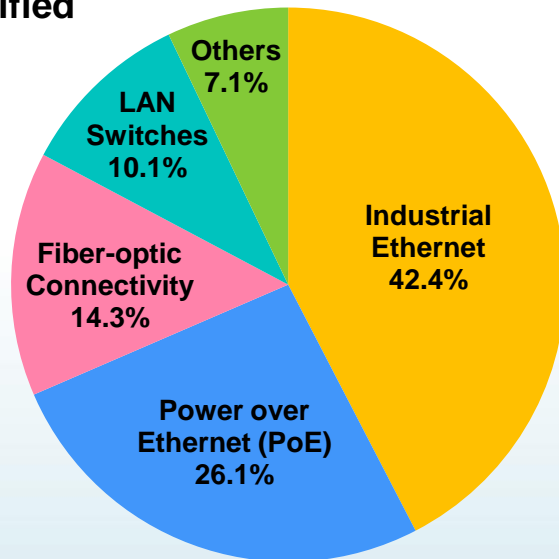
Q1 - Q3, 2020 - 2022

Indicator \ Quarter	Q1-Q3, 2020	Q1-Q3, 2021	Q1-Q3, 2022
Gross Margins	40.51%	40.10%	41.30%
Operating Income Margins	25.51%	26.50%	28.53%
After-tax Profit Margins	21.51%	22.22%	24.62%
Debt Ratio	20.21%	21.93%	22.00%
Current Ratio	542.24%	470.23%	453.30%
EPS	2.97	3.62	4.79

Jan.-Oct., 2022 Revenues

Jan.-Oct., 2022 Revenues: NT\$ 1,371 million, YoY 19.41%

➤ **Revenues Classified
by Product**



Remarks: "Others" include Network Management System, Wireless LANs, Network Security, Broadband Communication, VoIP, IP Surveillance, Network Peripherals.

Corporate Sustainability

Sustainable Corporate Governance

➤ Corporate Risk

➤ Financial Risk

➤ Operational Risk



Climate Risk

- TCFD framework pre-audited (Apr., 2022)
- SASB standards compliant (Apr., 2022)
- CBAM (Carbon Border Adjustment Mechanism)
 - **Internal carbon inventory to be completed by 2023**



Information Security Risk

- ISO 27001 Information Security Management Systems **certified** (May 2022)
- IEC 62443 IT Security for Industrial Networks and Systems **certified** (Aug., 2022)



Corporate Succession

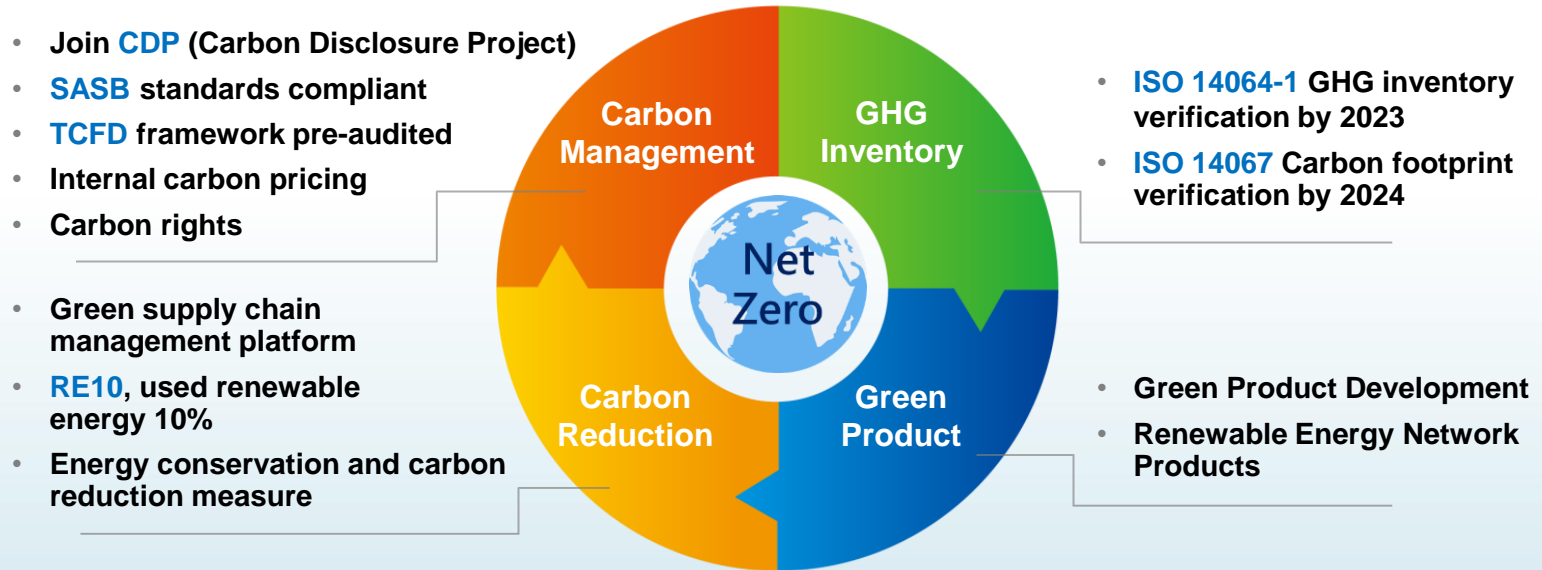
- Succession Planning
 - **Independent external evaluation of Board performance (2022)**
 - **Executive Talent Development (2022)**

Net Zero Emissions

- In response to Climate Risk

PLANET 2050 Net Zero Carbon Emissions Roadmap

Low Carbon	2022	2025	2030	2040	2050	Net Zero
	<ul style="list-style-type: none"> Renewable energy 10% 	<ul style="list-style-type: none"> Renewable energy 30% Emission reduction 40% 	<ul style="list-style-type: none"> Renewable energy 40% Emission reduction 50% 	<ul style="list-style-type: none"> Renewable energy 60% Emission reduction 60% 	<ul style="list-style-type: none"> Carbon neutrality RE100 	



Certification of Information System & Product Security

- In response to Information Security Risk

Complied with International Standards of Information Security

Corporate Information Security

- Received **ISO 27001** certification for information security management systems (ISMS) for the first time (May 2022)
 - Strengthen information security system management of the company

Product Information Security

- Received the **IEC 62443-4-1** Security for industrial automation and control systems (IACS) (Aug., 2022)
 - Improve the security of industrial networking products by implementing information security design through the whole product life cycle

Independent External Evaluation of Board Performance

- In response to Corporate Succession

Board Operations

- Effective **board committees**
- **Diversity**
- **High Attendance rate**
- **Continuing education**
- **Performance reviewed by external professional and independent institution**

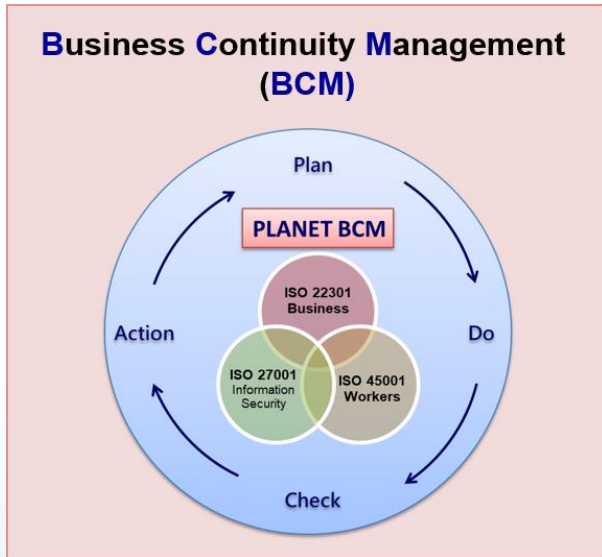
ESG Practices

- **CSR integrated in the company's core business strategy**
- **Ahead of its competitors on carbon reduction**
- **Established Green supply chain management platform**
- **Ensured by an independent third party** for its 2021 Sustainability Report, which includes the TCFD framework and SASB standards compliance
- **Target carbon neutrality by 2050**

Value Creation

- **Information transparency superior to the law regulations**
- **Outstanding business performance**

Business Continuity Management (BCM)



BCM plan 1.

- **Continuity of Operations Plan during the COVID-19 Pandemic**
- in response to epidemics prevention

BCM plan 2.

- **Continuity of Operations Plan for Information Security**
- in response to information security

Reduce operational risks and impacts to enhance business continuity

Future Business Strategies

Opportunities & Challenges

Opportunities

- **Strong demand for smart network infrastructure as the Digital economy is booming**
 - 5G/6G communications, AI applications, Industry 4.0, Internet of Vehicles
- **Increased information security awareness helps market expansion**
- **Increased brand awareness of PLANET**

Challenges

- **Long lead times for the main chips still impact production schedules.**
- **Rise of raw material cost affected by soaring inflation worldwide.**
- **Geopolitical tensions can affect trade in local markets.**

Future Business Strategies

- **Integrate cross-domain communications with innovative technology to increase differentiation and competitive advantages**
- **Flexibly apply physical and digital marketing methods to enhance brand development globally**
- **Strengthen development in network security products and software capabilities**
- **Continually enhance ESG performance in line with net zero trends worldwide**

Awards and Recognition

Product Innovation Awards

- Received **Taiwan Excellence Awards** for **20 consecutive years** (2004 - 2023)



- Industrial 5G NR IoT Gateway receives **2022 Best Choice Golden Award**



Recognition on ESG Performance

- Ranked in the **Top 5%** of the **2021 Corporate Governance Evaluation**

(TWSE, TPEX, April 2022)

- Ranked **No. 1** in **'2022 Excellence in Corporate Social Responsibility Award'**

- Received the ESG award honor for 16 consecutive years

(CommonWealth Magazine, September 2022)

- Gold Award** for Sustainability Reporting in the **'2022 Taiwan Corporate Sustainability Awards'**

(Taiwan Institute for Sustainable Energy, November 2022)

- Received **2022 Sports Enterprise Certification**

(Sports Administration under the Minister of Education, Taiwan, R.O.C., November 2022)





Thank You

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