



PLANET Technology Corporation Investor Conference

Stock code: 6263

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Agenda

- **Company Overview**
- **Product Applications**
- **2021 Q1-Q3 Business Performance**
- **Future Business Strategies**
- **Recent Achievements and Milestones**



Company Overview



PLANET
Networking & Communication

PLANET Technology

A Global Leading Brand in Network Infrastructure Solutions

**Established
in 1993**

**Publicly listed
in TPEX in 2003**
(Stock code: 6263)

**Capital
NT\$625 Million**

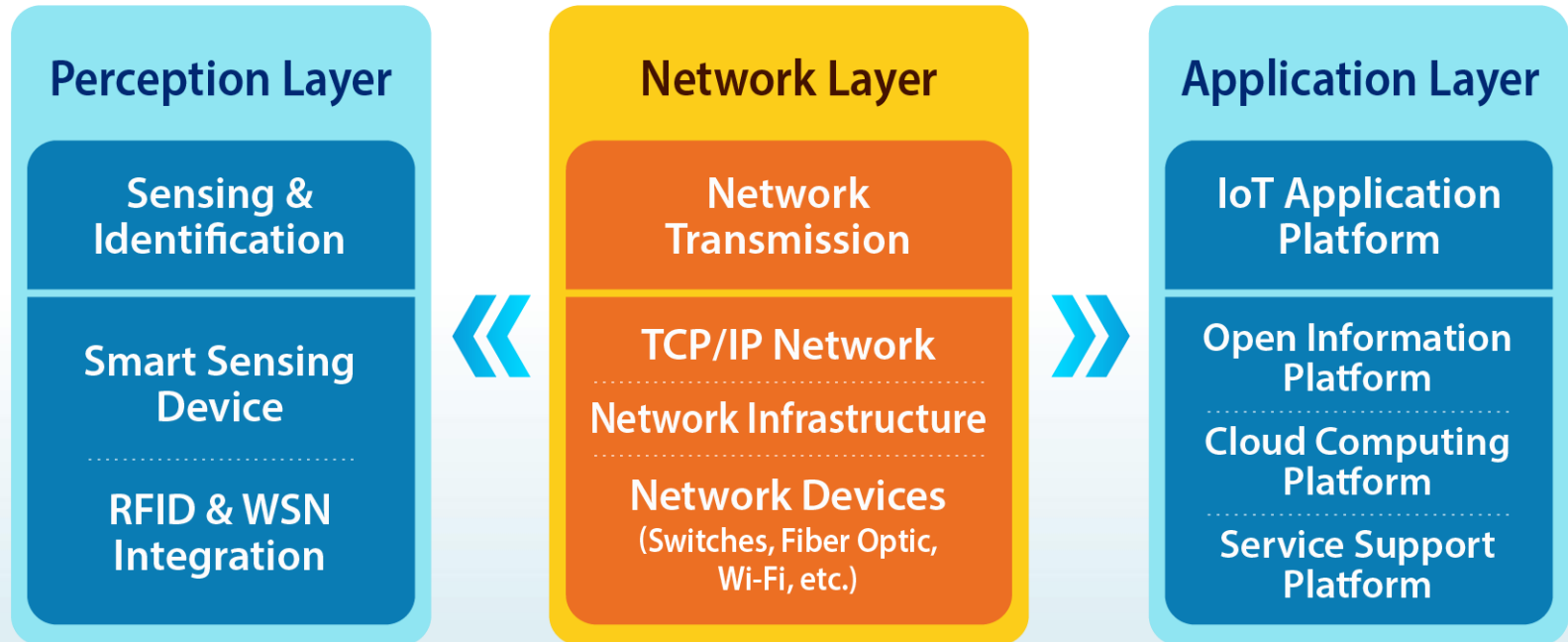
**Concrete R&D
Capability;
Made in Taiwan**

**Distribution
Channels in
More Than 140
Countries**

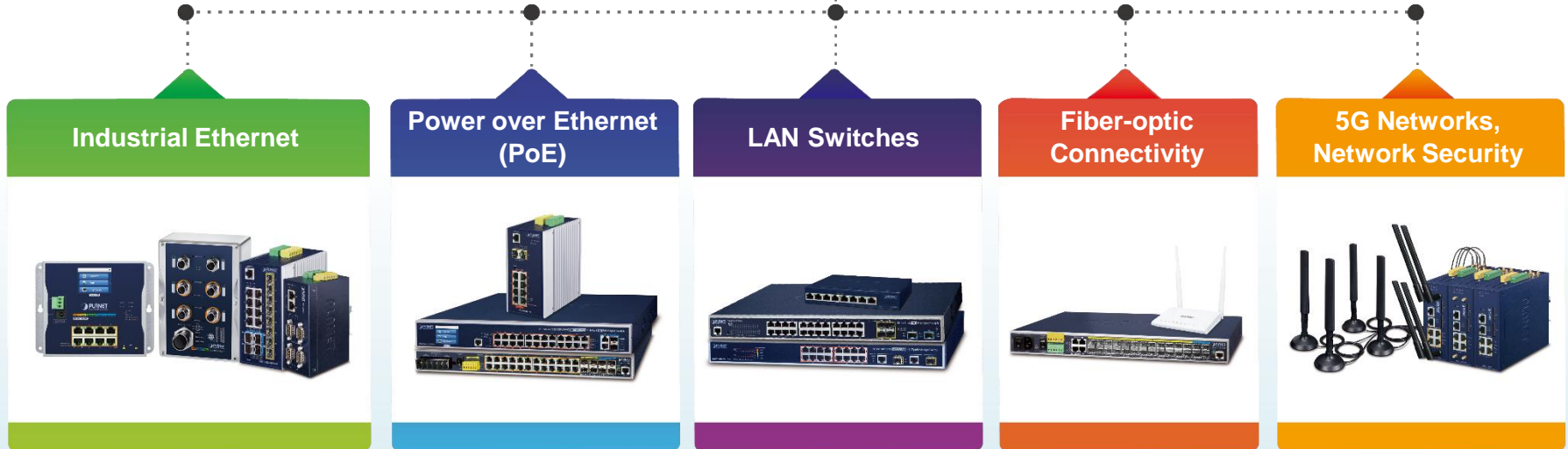
**Committed to
ESG Practices
and
Sustainability**

Brand Positioning of PLANET

A global professional provider of Network Transmission Equipment



Comprehensive IP-based Networking Infrastructure Solution



Industrial Ethernet

Compliant with various Industrial Protocols to satisfy transmission needs in the Information level, Control level and Device level

- Modbus TCP, Modbus RTU/ASCII, SCADA, PROFINET, EtherNet/IP
- EtherCAT for Industrial Automation
- EN50121, EN61000-6 EMC certification for industrial environments
- EN50155, E-Mark certification for Intelligent Transportation System
- IEEE 1588, 10G, ERPS Ring

Network Security

- Layer 3 Routing
- Cybersecurity
- SSL VPN and robust hybrid VPN
- SPI Firewall, IPS
- Captive Portal
- RADIUS Server

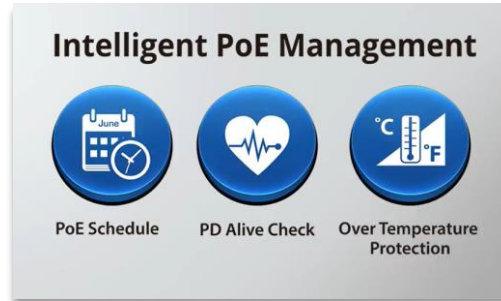


PoE Solutions

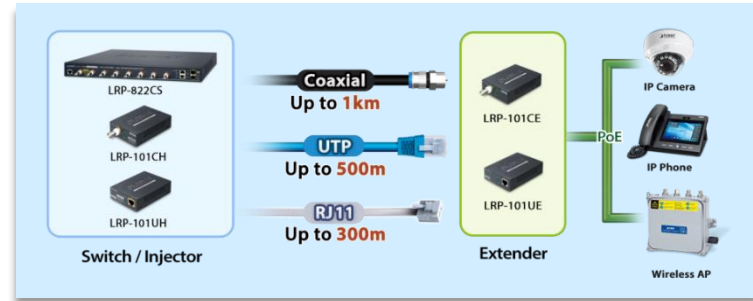
- Hot-swappable CRPS power



- Intelligent PoE management



- Long Reach PoE



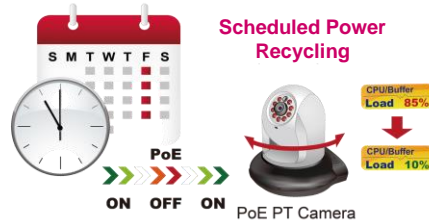
- Complies the latest **802.3bt PoE++** standard, offering **95-watt PoE output**
- Cybersecurity, Intelligent PoE management functions, and Intuitive PoE Management via Touch LCD promote network security and energy saving
- **Long Reach Power over Ethernet/Coaxial**
- Comprehensive commercial and industrial grade PoE product portfolio for network infrastructure of IoT, IIoT applications, and more

Intelligent PoE Management

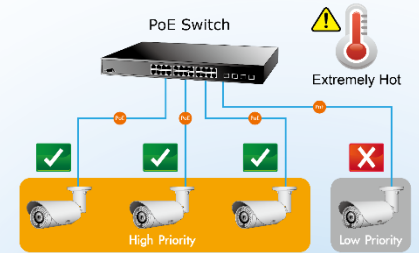
Powered Device Alive Check



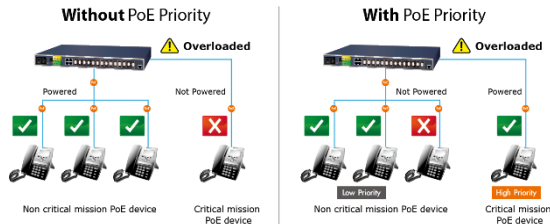
PoE Schedule for Energy Saving



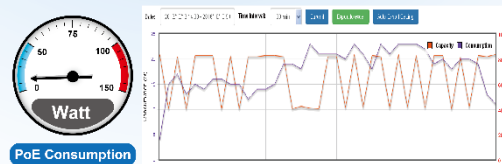
PoE over Temperature Protection



PoE Priority for Critical Service



PoE Consumption Management



SMTSPSNMP Trap Event Alert

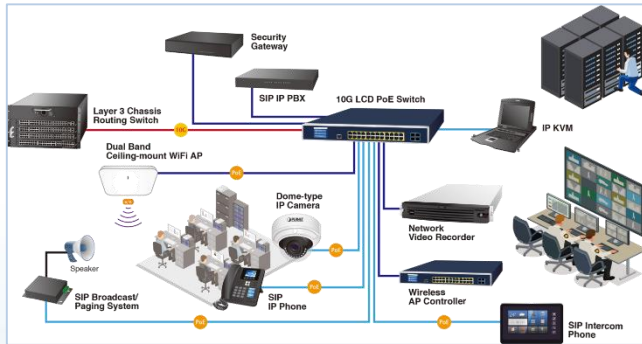


Product Applications

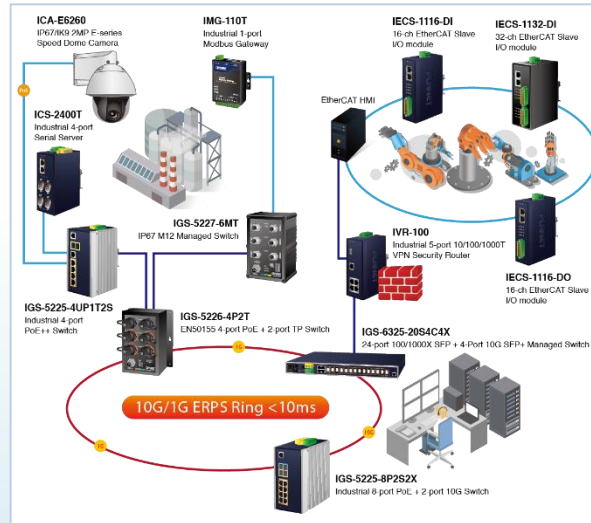
IoT, IIoT, IoV & AIoT Applications

PLANET comprehensive IP-based networking products and solutions facilitate smart networks in every sector.

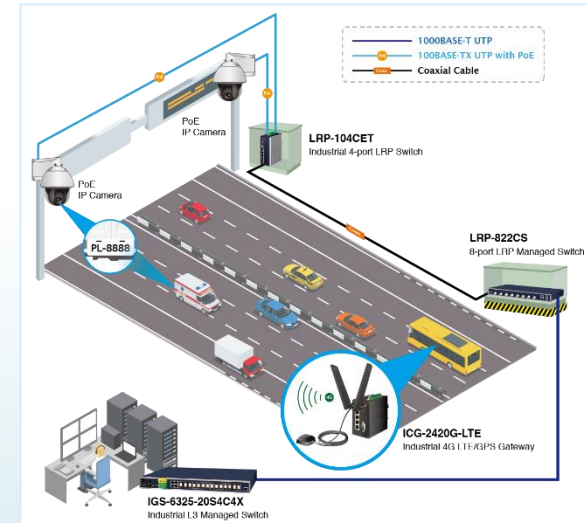
Smart Networking



Industrial Automation

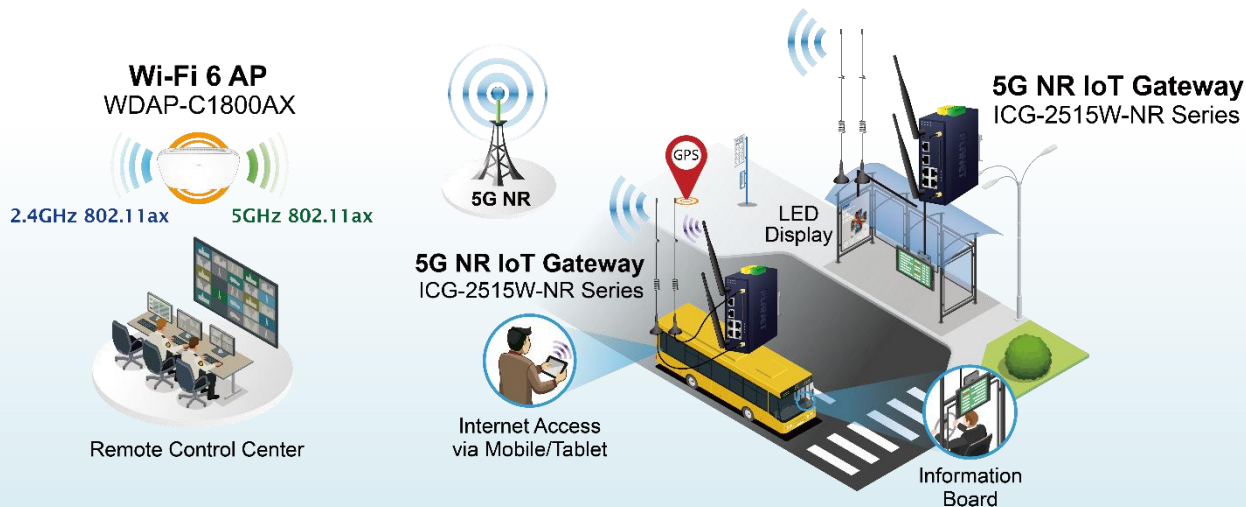


Intelligent Transportation System



5G and Wi-Fi 6 Network Applications

- **Fulfills 5G network deployment**
- **Guarantees the networking security of 5G network**
- **Integrated with 5G, Wi-Fi 6 and Modbus for factory automation, IIoT, and smart transportation applications**
- **Wi-Fi 6 access points**



Renewable Energy Network Management

- Integrates **green technology and intelligent PoE management**
- Environmentally-friendly networking design
- Obtained **3 Patents**
- Remote monitoring in real time
 - Centrally control 512 Renewable Energy PoE Switches
 - Renewable energy usage
 - PoE power usage of the connected PDs
 - System and traffic statuses

Renewable Energy and PoE Management



Device List



Power and Data Information of the Device



Dashboard



Renewable Energy Network Management

- Net Zero CO₂ Emissions



Reduce 3,515.70 tons of CO₂ emissions

via one NMS-360V controlling over 512 PLANET BSP-360 units in a decade

= 292,976 Trees
CO₂ reduction



One BSP-360

Reduce CO₂ emissions
yearly

0.687
tons/CO₂



57 Trees
CO₂ reduction



Universal Network Management System

- Centrally manage all wired and wireless networking devices and the surveillance system
- Automatic Nodes Discovery of network topology
- Event Report and Alert
- Intuitive Graphic Dashboard
- Obtained **3 Patents**



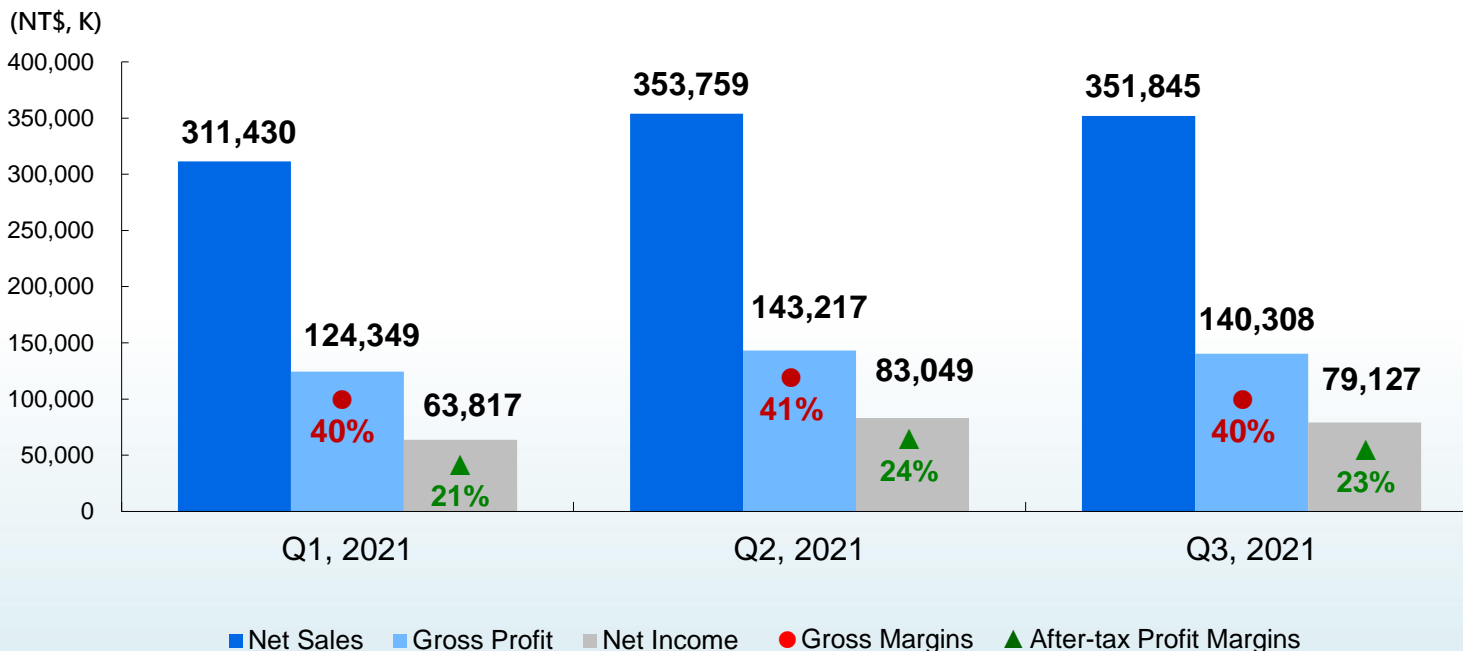
- Interactive Dashboard
- 4-step Wizard
- TFT Touch Panel
- Popup Alert Message
- Topology View
- Event Report

2021 Q1 – Q3 Business Performance

Quarterly Financial Results

Q1 - Q3, 2021

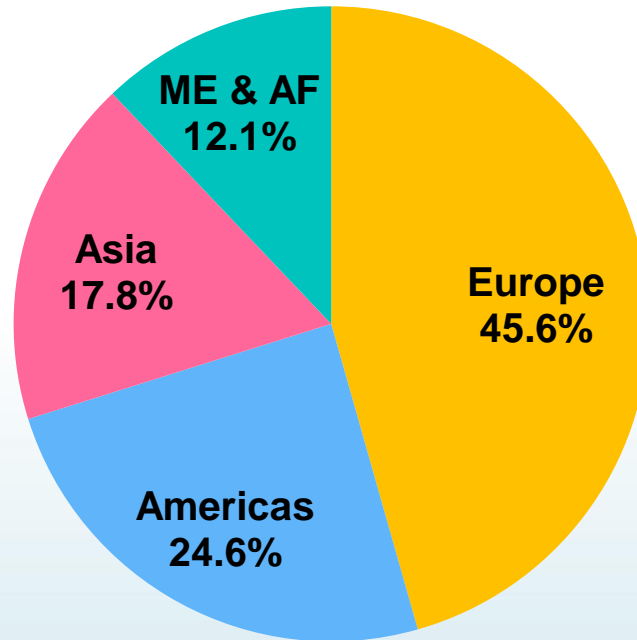
● Q1-Q3, 2021 Consolidated Revenues: NT\$ 1,017 million



Revenues Classified by Area

Q1 - Q3, 2021

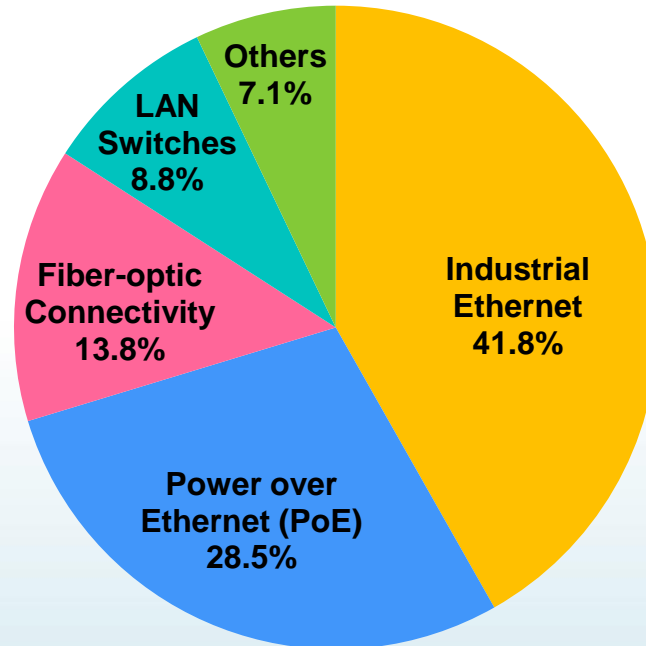
- Q1-Q3, 2021 Consolidated Revenues: NT\$ 1,017 million



Revenues Classified by Product

Q1 - Q3, 2021

- Q1-Q3, 2021 Consolidated Revenues: NT\$ 1,017 million



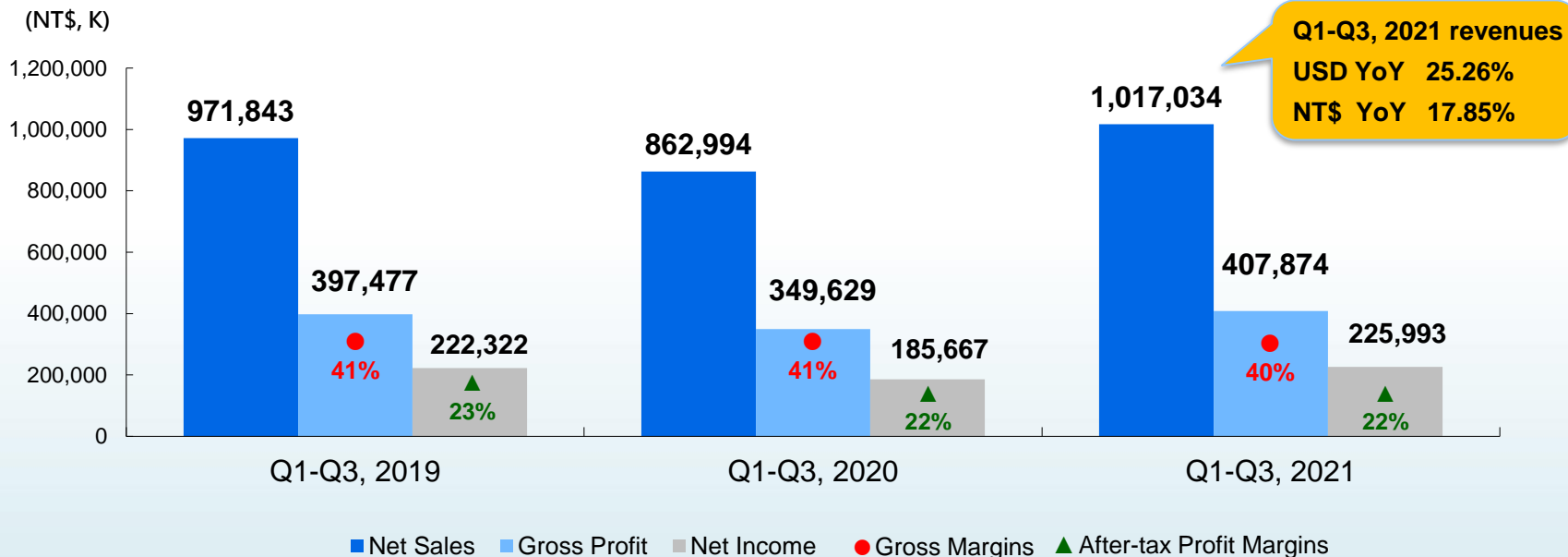
Industrial Ethernet revenues continue to grow

- 29.5% for 2018
- 33.4% for 2019
- 38.6% for 2020

Consolidated Financial Results

Q1 - Q3, 2019 - 2021

- Revenues in 2021 affected by NT dollar appreciation
- Maintains high gross margins and profit margins



Key Financial Ratios

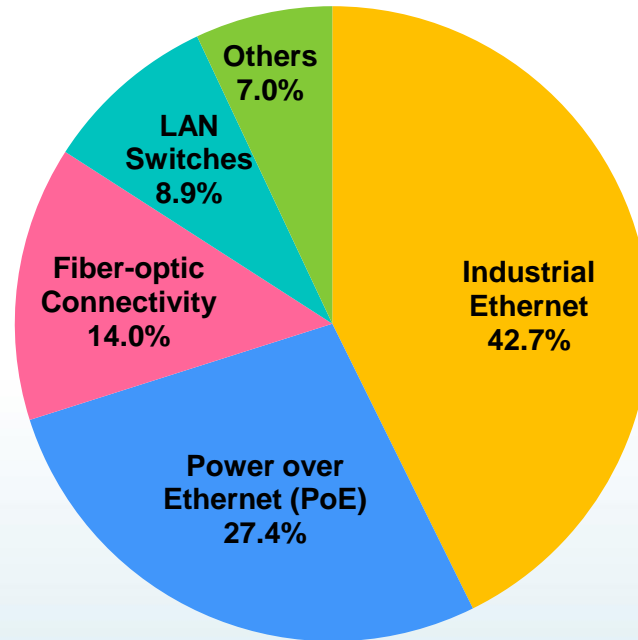
2019 - 2021 Q1 - Q3

Indicator	Quarterly	2019 Q1 - Q3 YTD	2020 Q1 - Q3 YTD	2021 Q1 - Q3 YTD
Gross Margins		40.90 %	40.51 %	40.10 %
Operating Income Margins		26.49 %	25.51 %	26.50 %
After-tax Profit Margins		22.88 %	21.51 %	22.22 %
Debt Ratio		22.26 %	20.21 %	21.93 %
Current Ratio		465.61 %	542.24 %	470.23 %
EPS		3.56	2.97	3.62

Jan.-Oct., 2021 Revenues

Jan.-Oct., 2021 Revenues

- **NT\$ 1,148 million,**
YoY 17.48%
- **USD 41 million,**
YoY 24.54%



Remarks: "Others" include Network Security, Broadband Communication, Wireless LANs, VoIP, IP Surveillance, Network Peripherals.

Future Business Strategies

Opportunities & Challenges

Opportunities

- **Strong demand for smart network infrastructure**
 - 5G communications, AI applications, Industry 4.0, Internet of Vehicles
- **Digital economy is booming in the post-pandemic era.**
- **Made in Taiwan (MIT) branding for global market expansion**

Challenges

- **NT dollar appreciation has an unfavorable impact on the gross margins.**
- **Long lead times for the main chips can impact production schedules.**
- **Shortage of containers in international freight has affected delivery.**

Future Business Strategies

- **Integrate cross-domain communications with innovative technology to increase differentiation and competitive advantages**
- **Develop global digital marketing strategy corresponding to market changes**
- **Continually enhance ESG performance in line with sustainability trends worldwide**

Recent Achievements and Milestones

2021 Achievements and Milestones - Product Innovations -

- Received **'Taiwan Excellence Awards'** for 19 consecutive years (2004 - 2022)
- 5G IoT Gateway Series awarded **'2022 Taiwan Excellence Award'**



2021 Achievements and Milestones - Product Innovations -

- **Renewable Energy Management Controller** has been recognized for its environmentally-friendly networking design.

Renewable Energy Management Controller



Device	Power
PLANET 512	10.3 Watts
PLANET 510	0 Watts
PLANET 2	22.7 Watts
PLANET 14.5	14.5 Watts

2021 Taiwan Excellence Award



2021 Computex Best Choice Award
under the Smart City category



2021 Achievements and Milestones - Honor of ESG Performance -

- **Ranked No. 1 in '2021 Excellence in Corporate Social Responsibility Award'**
 - Received the CSR award honor for 15 consecutive years (CommonWealth Magazine, 2007 ~ 2021)
- **Ranked in the Top 5% of the 2020 Corporate Governance Evaluation**





Thank You

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