



PLANET Technology Corporation Investor Conference

Stock code: 6263

August 21, 2019

Disclosures

The presentation herein includes forward-looking statements based on the results of operation, financial conditions and current expectations that are derived from internal corporate data and external economic developments as a whole.

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The forward-looking statements in this presentation reflect the current belief of the Company as of the date of this release. The Company is not responsible for updating or amending changes or adjustments made to the contents of this presentation, if such changes or adjustments should occur subsequently in the future.

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Company Overview



PLANET Technology

A Global Leading Brand in Network Infrastructure Solutions

**Established
in 1993**

**Publicly listed
in TPEX
in 2003**

**Capital
NT\$ 625 Million**

**Solid R&D
Capability;
Made in Taiwan**

**Distribution
Channels in
more than 140
countries**

Target Markets

Network Infrastructures of Smart Networks, Telecoms, Industries, Transportations, Enterprises, Communities, etc.



The Potential Taiwan Mittelstand (MOEA, 2015, 2019)

Profit Margins Ranked the 40th among Taiwan's Top 1350 Manufacturing Companies (CommonWealth Magazine, 2018)

A+ Club Top 69 in Taiwan (Global Views Monthly, 2010)

Asia's 200 Best Under A Billion (Forbes Asia, 2006)

Technology Fast 500 Asia Pacific (Deloitte Touche Tohmatsu, 2003~2004)



Combine CSR with Corporate Culture to Achieve the UN SDGs

- Equal Treatment for All Shareholders
- Protect Shareholder Rights and Interests
- Board Independence
- Information Transparency



- Happy Workplace for Employees
- Customer Satisfaction
- Industrial Upgrading



- Green Product Development
- Green Supply Chain
- Eco-friendly Environment



- Educational Program for the Disadvantaged Children



Corporate Governance

- Ranked in the Top 5% of Corporate Governance Evaluation (TWSE, 2015, 2016, 2018)
- Listed in the TPEX Corporate Governance Index since 2015
- Certified an 'A+' grade for information disclosure (Securities and Futures Institute, 2015)
- CG6004, CG6005, CG6007 Corporate Governance System Evaluation Certification (2008 ~ 2014)



CSR

- Taiwan Mittelstand Award for Gender Equality (MOEA, 2015, 2019)
- CSR Model in Taiwan (TWSE, 2015, 2016, 2018)
- 'Corporate Citizenship Award' for 12 consecutive years (CommonWealth Magazine, 2007 ~ 2018)
- Excellent Corporate in CSR (New Taipei City, 2012)
- Ranked First in 'CSR Award' (Global Views Monthly, 2010)
- CSR Award (Global Views Monthly, 2009)



- **Humane Entrepreneurship Award (ICSB, 2018)**



- **Asia Responsible Enterprise Awards (Enterprise Asia, 2019)**



Product Innovations

Comprehensive IP-based Networking Infrastructure Solution

**Universal Network
Management System
(UNI-NMS)**

Industrial Ethernet



**Power over
Ethernet (PoE)**



LAN Switches



**Fiber-optic
Connectivity**



**Network Security, Broadband
Communication, Wireless LANs,
VoIP, IP Surveillance, Network
Peripherals**



Core Technology

- **Universal Network Management System**
- **Long Reach Power over Ethernet/Coaxial**
- **Intelligent Color Touch LCD Switches**
- **Industrial Flat-type Ethernet Equipment**
- **Renewable Energy PoE Switches**

- Centrally manage all wired and wireless networking devices and the surveillance system
- Automatic Nodes Discovery of network topology
- Event Report & Alert
- Intuitive Graphic Dashboard
- Obtained **3 Patents**



Universal Network Management System

The screenshot displays several overlapping windows of the UNI-NMS interface. One window shows a network topology diagram with nodes and connections. Another window shows a dashboard with three circular gauges displaying percentages: 32.6%, 6.9%, and 15%. A third window shows a list of network devices with columns for IP, Name, and Status. Below the screenshots are five numbered navigation buttons: 1 Nodes Discovery, 2 Site Management, 3 Topology View, 4 Event Report, and 5 Smart AP Control. At the bottom, the system capabilities are listed: **200 Sites**, **200 Floor Map**, and **100,000 Devices**. The main text reads: **Centrally Manage All Network Devices via One Platform** and **VoIP / IP Camera / Switch / Industrial Switch**.

1 Nodes Discovery

2 Site Management

3 Topology View

4 Event Report

5 Smart AP Control

200 Sites **200** Floor Map **100,000** Devices

Centrally Manage All Network Devices via One Platform
VoIP / IP Camera / Switch / Industrial Switch

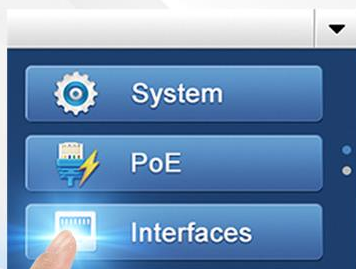
Long Reach Power over Ethernet/Coaxial

- Extend transmission distance to more than 1km from the 100m Ethernet limit
- Utilize existing Coaxial, RJ45 or RJ11 cable to transmit and manage data and power
- **Exclusive Intelligent PoE Management**
- **Obtained 1 Patent**

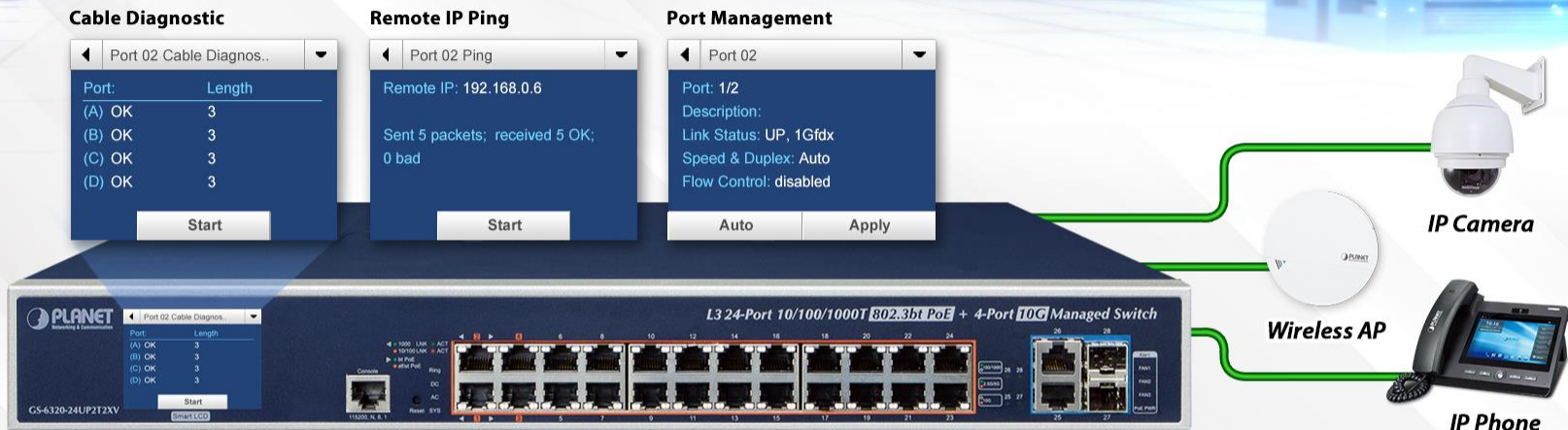


Exclusively-innovated **Intuitive Color Touch LCD Management**

- Network Management in Real Time
- Remote Cable Diagnostics
- Intelligent PoE Management
- Smart Device Detection and Debug



Intelligent Color Touch LCD Switches



Cable Diagnostic

Port 02 Cable Diagnos..

Port:	Length
(A) OK	3
(B) OK	3
(C) OK	3
(D) OK	3

Start

Remote IP Ping

Port 02 Ping

Remote IP: 192.168.0.6

Sent 5 packets; received 5 OK;
0 bad

Start

Port Management

Port 02

Port: 1/2
Description:
Link Status: UP, 1Gfdx
Speed & Duplex: Auto
Flow Control: disabled

Auto Apply

L3 24-Port 10/100/1000T 802.3bt PoE + 4-Port 10G Managed Switch

IP Camera
Wireless AP
IP Phone

- Intuitive and instant networking management – VLAN, QoS, Broadcast Storm Control, PoE Power Management and Cable Diagnostics
- 19" rack-mount and flat-type design
- Obtained **3 Patents**

Industrial Flat-type Ethernet Equipment

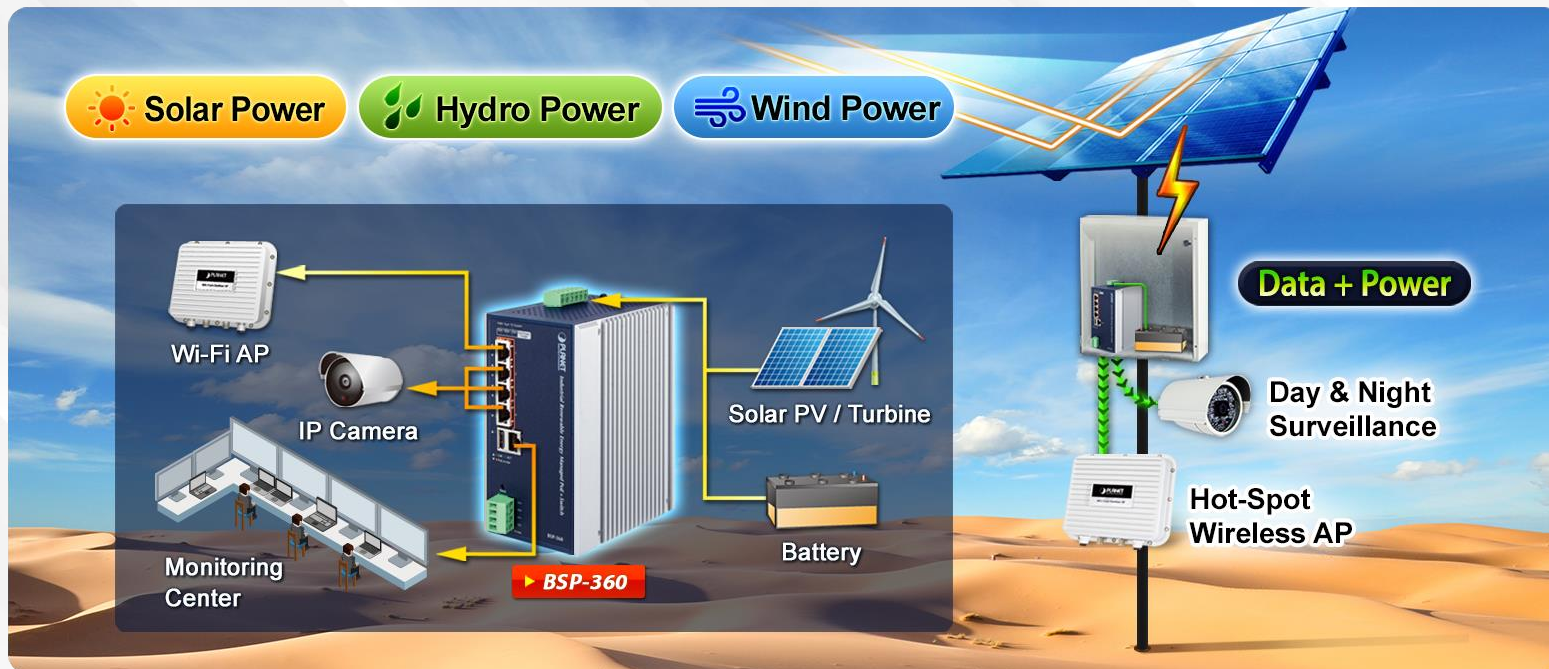
- L2+ Managed Switches, Security Routers
- PoE, Wireless AP Management, ERPS Ring
- User-friendly Intuitive Touch LCD for instant network management

- Innovative magnetic installation
- Obtained **2 Patents**



Renewable Energy PoE Switches

Renewable Energy 802.3at PoE+ Switches



Renewable Energy PoE Switches

- Smart PoE PD Management
- Smart Battery Management
- Exclusive Intelligent PoE Management
- Embedded System Protection and Alert Mechanism
- Obtained **1 Invention Patent**

BSP-360 Remote Management



Industrial Ethernet Equipment

Compliant with various Industrial Protocols to satisfy transmission needs in the Information level, Control level and Device level

- Modbus TCP, Modbus RTU/ASCII, SCADA, PROFINET
- EtherCAT for Industrial Automation
- EN50155, E-Mark certification for Intelligent Transportation System

High Performance and Security

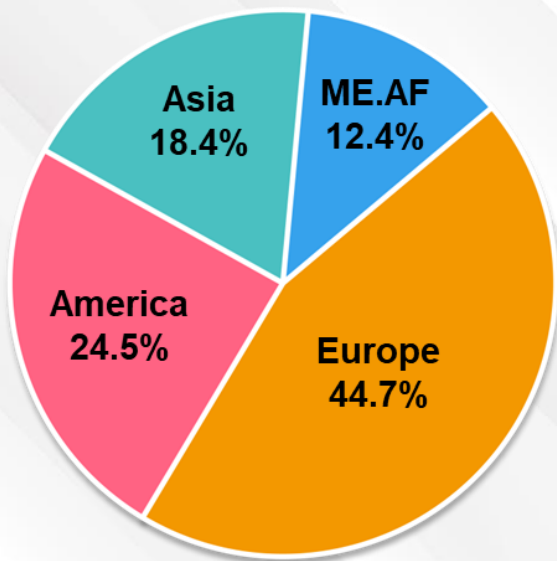
- ERPS Ring
- IEEE 1588
- Layer 3 Routing
- 10G
- Cybersecurity



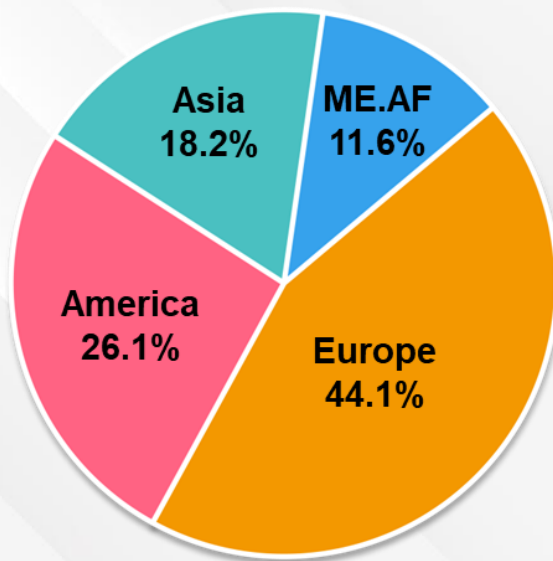
Business Performance

Revenues Classified by Area

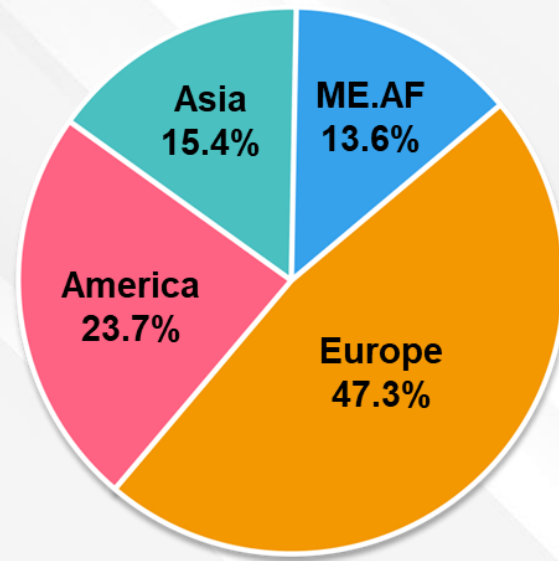
2017



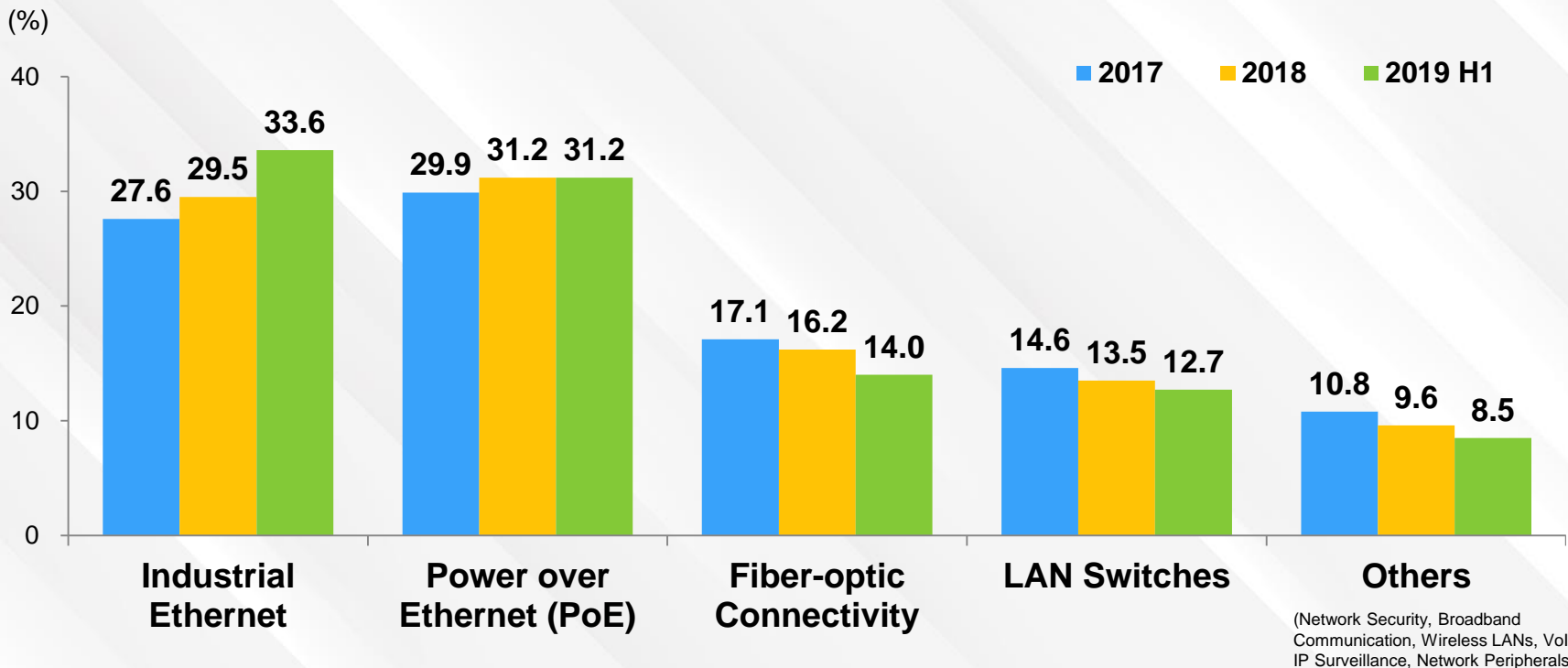
2018



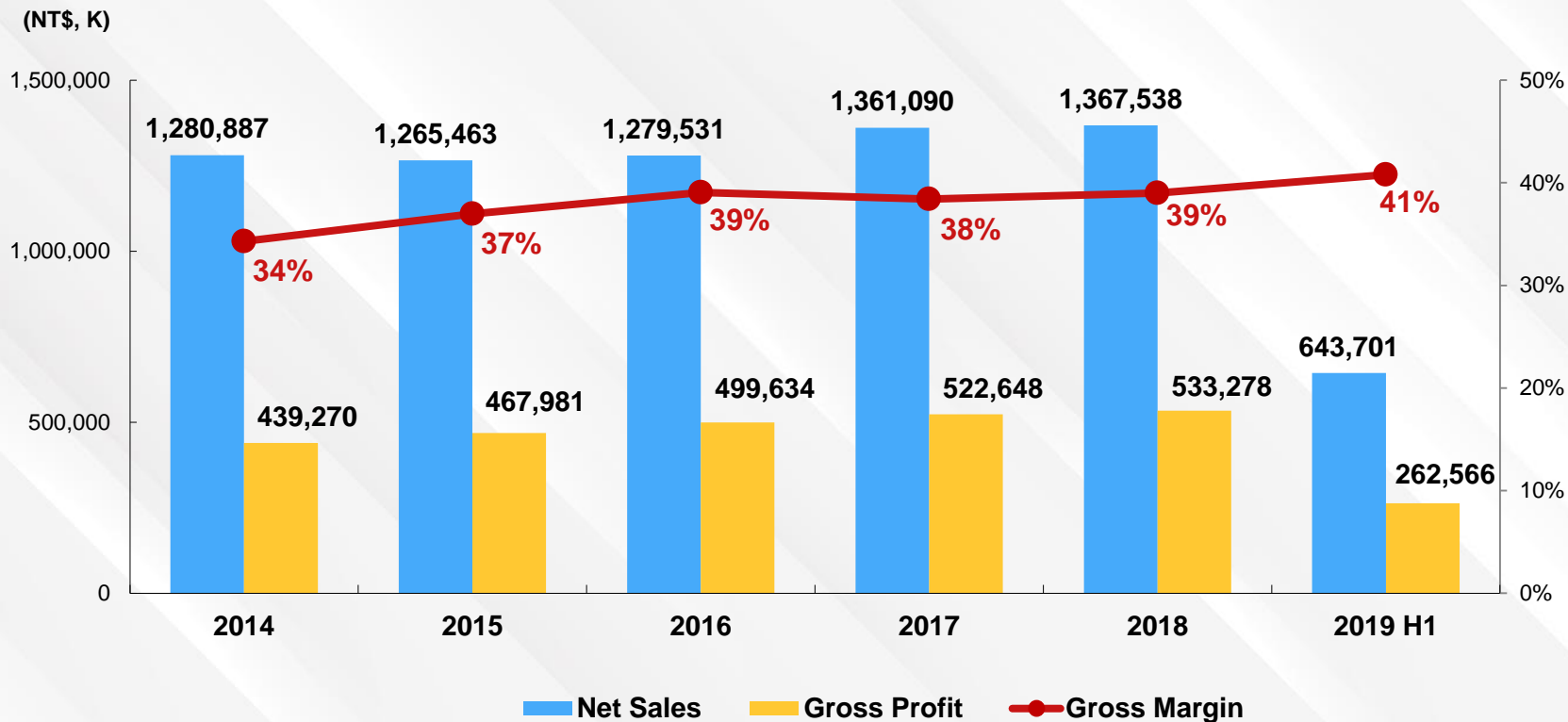
2019 H1



Revenues Classified by Product

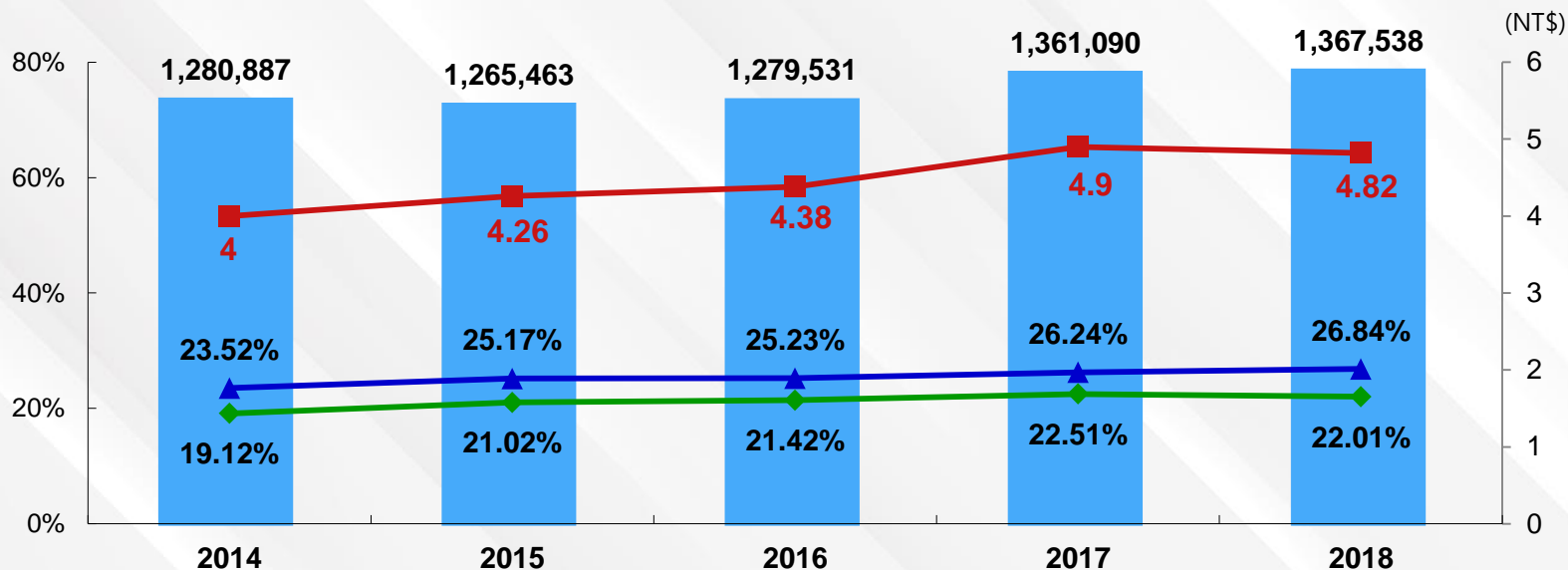


Consolidated Financial Results 1



Consolidated Financial Results 2

2019 H1 EPS NT\$ 2.33, YoY increase 9.9%



■ Net Sales (NT\$, K) ▲ Pre-tax Profit Margin ◆ After-tax Profit Margin ■ EPS (After Taxes, NT\$)*

* EPS - On the Base of Capital NT\$ 613 Million for 2004, and Capital NT\$ 625 Million for 2015 ~ 2018

Key Financial Ratios

Indicator \ Year	2014	2015	2016	2017	2018
AR Turnover (Days)	22	22	19	20	24
Inventory Turnover (Days)	79	93	101	97	102
Current Ratio (%)	528	633	523	585	559
Debt Ratio (%)	19	16	19	17	18
ROE (%)	23	23	23	25	23
Cash Flow Ratio (%)	80	114	114	103	103

Future Prospects

Future Prospects

Brand Promotion

- Actively expand varied applications to increase the breadth of PLANET brand
- Continue to create differences to enhance the brand image

R&D Strategy

- Continually extend the development and integration of various transmission protocols for IoT and IIoT network infrastructures
- Focus on the development of niche products to create market differentiation and increase product value

Corporate Governance

- Put the UN SDGs into practice to maintain a good corporate culture and strengthen the competitiveness of the company



Thank You